



BRODIES ACADEMY – REAL ESTATE, 2017-2018



This seminar programme is being run in partnership with RICS Matrics in Aberdeen, Edinburgh and Glasgow.

Seminar 1	Tues 3 October 2017, Edinburgh
Navigating the contractual road from start to finish	Wed 4 October 2017, Aberdeen
Everyone in a property transaction gets involved in the contractual process in one way or another. This workshop will look at some of the common issues that come up when negotiating property contracts from Heads of Terms through to	Tues 10 October 2017, Glasgow
conclusion.	5.30pm – 7pm
Seminar 2	Thurs 9 Nov 2017, Aberdeen
Purchasing the perfect property	Tues 14 Nov 2017, Glasgow
There are few perfect properties out there but there are generally ways to iron out the imperfections. We will explore some of the common problems that come up	Thurs 16 Nov 2017, Edinburgh
when purchasing a property such as securing access and utilities connections, fixing boundaries and dealing with problem title conditions.	5.30pm – 7pm
Seminar 3	Thurs 11 January 2018, Edinburgh
Finding the planning solution	Wed 17 January 2018, Aberdeen
Whether you are building, buying, funding, refurbishing or changing use, planning is a factor which has to be taken into consideration. We will use a case study to explore the different issues which come up in planning using real examples and show how the issues can be resolved.	Tues 23 January 2018, Glasgow 5.30pm – 7pm
Seminar 4	Thurs 1 February 2018, Aberdeen
How to deal with insolvency	Thurs 8 February 2018, Edinburgh
What to do when you find out your landlord or your tenant or your seller has become insolvent? Do you still have a lease? Are you still entitled to rent and service charge? Can the purchase go ahead? Our litigation and property experts	Tues 27 February 2018, Glasgow
will provide the answers.	5.30pm – 7pm
Seminar 5	Thurs 8 March 2018, Edinburgh
How to terminate a lease	Wed 14 March 2018, Aberdeen
There is more than one way to bring a lease to an end and each way has its own rules and traps for the unwary. Our legal experts will explain who should do what, how they should do it and when they should do it to avoid any unwelcome surprises for the parties involved.	Tues 20 March 2018, Glasgow 5.30pm – 7pm

These free evening seminars will be held in Brodies' offices in Aberdeen, Edinburgh and Glasgow. Invitations for each seminar will be issued 4 weeks in advance so you can register your attendance.

Please visit the seminar pages of our website at <u>www.brodies.com/brodiesacademy</u> for further information, or contact <u>brodiesacademy@brodies.com</u>